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A Better Decision

HEALTH NET BASICS • NEWS FOR PRODUCERS & EMPLOYERS

September 5, 2008

Health Net's Top Small Business Plans for the Fourth Quarter

The fourth quarter is approaching fast! Check out a few of our best-selling plans below. Rates are now available for October 1 effective dates on the [Health Net Small Business Proposal Generator](#) and [HealthConnect](#) in Connecticut, New York, and New Jersey, and on [BenefitCentral](#) in Connecticut and New York.

Connecticut Fourth Quarter Highlights

Aggressive price points for fourth quarter include:

- Significant premium savings on our Outlook POS Plans TBDBTC (\$20/\$40/\$500 Hospital Deductible) and TDBTDB (\$30/\$45/\$2500 Hospital Deductible).
- Further price reductions in our Charter HMO C5T000 (\$30/\$45/\$500 per day to \$2,000) and C6K000 (\$20/\$20/\$2500 Hospital Deductible).

[Click here](#) for the Fourth Quarter Sell Sheet for Connecticut!

New Jersey Fourth Quarter Highlights

Aggressive price points for fourth quarter include:

- Rate decrease of three percent on all HSA plans
- Reduction of two percent on all Charter and Outlook \$50 HMO plans
- Rate decreases in Mercer, Camden and Burlington Counties Hunterdon, Middlesex and Somerset Counties

[Click here](#) for the Fourth Quarter Sell Sheet for New Jersey!

New York Fourth Quarter Highlights

Aggressive price points for fourth quarter include:

- New Outlook POS plan (TWDE53) designed with more employee cost sharing through higher copayments, deductible and out of pocket maximums. TWDE53 is an aggressively priced POS plan when compared to the current market at large.
- Further reduce overall medical rates by 18-22% using the \$15 generic only discount drug card (see TW3000 plan design below).

[Click here](#) for the Fourth Quarter Sell Sheet for New York!

BenefitCentral Enhancements for Connecticut and New York Brokers!

We are pleased to announce two new functionalities for brokers quoting on [BenefitCentral](#). **In Connecticut**, brokers can now quote 1-life groups! There is no new process for quoting a 1-life group – it will be the same process as quoting any other small business group. **New York** brokers can now quote New York small business cases through BenefitCentral!

[Click here](#) for the BenefitCentral User Manual.

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